

Liberty Elite 2018-2019 Board Meeting Minutes
February 25, 2019

Meeting called to order at 7:10pm.

Those present were: Terri Pryor, President; Brynne Kirsch, Public Relations; Lauren Serafini, Member-at-Large; Larry Eichelberger, Fundraising; Elizabeth Williams, Secretary.

Those absent were: Ben Pryor, Fitness Coordinator; Erika Lawrence, VP.

FUNDRAISING

Terri will send out golf tournament information within next couple of days for review and asks for comments by Thursday via email. Considering raising hole sponsorships to \$200. Looking at other sponsorship opportunities, such as out of bounds. Each team will need to contribute donations. There will be a golf tournament committee outside of the Executive Board – parents have expressed interest in participating. 11s and 15s select are not required to participate right now because they are not anticipating going to Nationals. Larry said the Excel spreadsheet contains most of the changes from last year.

Larry said Panera in Hagerstown won't do a fundraising night unless it's for a school, but Chambersburg and Frederick Panera will and teams can sign-up online. Hadley Farms is not doing fundraisers anymore. Other fundraising possibilities are sandwich or coffee sales.

FINANCIALS

The 14s and 15s teams have raised \$100 each, 15 open has raised \$1,287, 17/18 has raised \$234. Terri paid \$6,000 for AAU Nationals registration but will get some back because of teams earning bids. The last round of dues should be paid on March 15 by all teams except 11s, 12s, and 15select who have already paid in full.

It will cost \$1,250 for a tax service to do our taxes. One woman there is an accountant and has spoken to Teri about serving a 3 year term as Treasurer for LEVBC and would possibly start next month.

GENERAL

Lauren motions to approve meeting minutes. Brynne seconds. All in favor. Motion passes.

NEW BUSINESS

NEW FACILITY: As per the online survey, 90% of LEVBC families are in favor of a club facility; 80% would have no issue with increased cost; 6 players who would still be of age to play for LEVBC next year said the increased cost might impact their decision to come

back. Most spaces want \$6.50 sq/ft plus utilities. Terri was able to negotiate an owner down to \$4.50 sq/ft per month including heat @\$48,600/year. It has some widely spaced pillars but can have 3 courts and could run 2 court tournaments. Basketball courts can be added. Owner has agreed to drill floor for sleeves, resurface parking lots, put in bathrooms, etc. Terri found used sport court material with 1 net system and 2 basketball hoops for \$11,000 per court. Josh from True AP has expressed interest in renting space during non-volleyball seasons. Possible space for summer sport leagues for high school teams. Insurance company says no additional cost from our current coverage. Owner handles all maintenance of facility including snow removal, etc. Terri discusses hiring a tournament director to manage each home tournament; they might get paid \$100-125/tourney. We need to raise \$33,000 for the 3 courts. Maybe GoFundMe as platform to raise it? The owner is currently working on schematics for the build out. By summer clinics, we will have \$10,000. Ideas for sponsorship possibilities, such as banners, snack bar, names on court, etc.

Terri motions to move forward with the facility. Lauren seconds. Brynne approves. Motion passes.

Discussion on time frame for banner sponsorship, such as 2 year for \$1,000.

Terri will email Board document with sponsorship possibilities. We will share with each other whom we're contacting so we won't double up.

Adjourn at 8:56pm.

Respectfully submitted,
Elizabeth Williams, Secretary